

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z1 Campbell River North</b>									
Units Listed	1	2	-50%	20	26	-23%	17	22	-23%
Units Reported Sold	8	3	167%	22	21	5%	16	15	7%
Sell / List Ratio	800%	150%		110%	81%		94%	68%	
Reported Sales Dollars	\$4,084,050	\$1,347,900	203%	\$9,908,950	\$8,499,050	17%	\$7,907,050	\$6,482,050	22%
Average Sell Price / Unit	\$510,506	\$449,300	14%	\$450,407	\$404,717	11%	\$494,191	\$432,137	14%
Median Sell Price	\$505,000			\$451,000			\$492,000		
Sell Price / List Price	97%	93%		97%	96%		97%	97%	
Days to Sell	34	60	-44%	52	55	-5%	53	44	20%
Active Listings	3	8							
<b>Single Family (Acreage) - Z1 Campbell River North</b>									
Units Listed	0	0		2	3	-33%	2	3	-33%
Units Reported Sold	0	0		1	5	-80%	1	2	-50%
Sell / List Ratio				50%	167%		50%	67%	
Reported Sales Dollars	\$0	\$0		\$950,000	\$4,615,000	-79%	\$950,000	\$1,985,000	-52%
Average Sell Price / Unit				\$950,000	\$923,000	3%	\$950,000	\$992,500	-4%
Median Sell Price				\$950,000			\$950,000		
Sell Price / List Price				97%	89%		97%	96%	
Days to Sell				589	204	189%	589	48	1140%
Active Listings	2	1							
<b>Single Family (Waterfront) - Z1 Campbell River North</b>									
Units Listed	0	0		5	4	25%	4	4	0%
Units Reported Sold	1	0		2	5	-60%	1	4	-75%
Sell / List Ratio				40%	125%		25%	100%	
Reported Sales Dollars	\$280,000	\$0		\$957,000	\$4,306,000	-78%	\$280,000	\$3,831,000	-93%
Average Sell Price / Unit	\$280,000			\$478,500	\$861,200	-44%	\$280,000	\$957,750	-71%
Median Sell Price	\$280,000			\$677,000			\$280,000		
Sell Price / List Price	88%			91%	97%		88%	97%	
Days to Sell	101			128	108	18%	101	125	-19%
Active Listings	3	1							
<b>Single Family (Strata) - Z1 Campbell River North</b>									
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	2	-100%	0	1	-100%
Sell / List Ratio					200%			100%	
Reported Sales Dollars	\$0	\$0		\$0	\$286,500	-100%	\$0	\$172,000	-100%
Average Sell Price / Unit					\$143,250			\$172,000	
Median Sell Price									
Sell Price / List Price					88%			93%	
Days to Sell					76			120	
Active Listings	0	0							

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<b>Single Family (Modular/Prefab) - Z1 Campbell River North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Apartment) - Z1 Campbell River North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Patio Home) - Z1 Campbell River North</b>									
Units Listed	1	0		2	0		2	0	
Units Reported Sold	0	0		0	7	-100%	0	3	-100%
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$2,381,295	-100%	\$0	\$1,058,085	-100%
Average Sell Price / Unit					\$340,185			\$352,695	
Median Sell Price									
Sell Price / List Price					107%			108%	
Days to Sell					279			354	
Active Listings	2	0							
<b>Condo (Townhouse) - Z1 Campbell River North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

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<b>Half Duplex - Z1 Campbell River North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z1 Campbell River North</b>									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$308,000	\$0		\$308,000	\$0	
Average Sell Price / Unit				\$308,000			\$308,000		
Median Sell Price				\$308,000			\$308,000		
Sell Price / List Price				97%			97%		
Days to Sell				69			69		
Active Listings	0	0							
<b>Triplex/Fourplex - Z1 Campbell River North</b>									
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio					100%			100%	
Reported Sales Dollars	\$0	\$0		\$0	\$367,000	-100%	\$0	\$367,000	-100%
Average Sell Price / Unit					\$367,000			\$367,000	
Median Sell Price									
Sell Price / List Price					99%			99%	
Days to Sell					34			34	
Active Listings	0	0							
<b>Manufactured/Mobile on Pad - Z1 Campbell River North</b>									
Units Listed	0	0		12	12	0%	11	9	22%
Units Reported Sold	1	2	-50%	9	9	0%	9	9	0%
Sell / List Ratio				75%	75%		82%	100%	
Reported Sales Dollars	\$88,500	\$125,000	-29%	\$786,755	\$609,500	29%	\$786,755	\$609,500	29%
Average Sell Price / Unit	\$88,500	\$62,500	42%	\$87,417	\$67,722	29%	\$87,417	\$67,722	29%
Median Sell Price	\$88,500			\$88,500			\$88,500		
Sell Price / List Price	93%	84%		93%	91%		93%	91%	
Days to Sell	60	81	-26%	35	61	-43%	35	61	-43%
Active Listings	1	0							

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<b>Farm/Ranch - Z1 Campbell River North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots - Z1 Campbell River North</b>									
Units Listed	0	0		1	1	0%	1	1	0%
Units Reported Sold	0	0		1	1	0%	1	1	0%
Sell / List Ratio				100%	100%		100%	100%	
Reported Sales Dollars	\$0	\$0		\$140,000	\$524,500	-73%	\$140,000	\$524,500	-73%
Average Sell Price / Unit				\$140,000	\$524,500	-73%	\$140,000	\$524,500	-73%
Median Sell Price				\$140,000			\$140,000		
Sell Price / List Price				27%	97%		27%	97%	
Days to Sell				116	42	176%	116	42	176%
Active Listings	0	0							
<b>Lots (Strata) - Z1 Campbell River North</b>									
Units Listed	0	0		0	20	-100%	0	1	-100%
Units Reported Sold	0	0		0	3	-100%	0	2	-100%
Sell / List Ratio					15%			200%	
Reported Sales Dollars	\$0	\$0		\$0	\$567,500	-100%	\$0	\$307,500	-100%
Average Sell Price / Unit					\$189,167			\$153,750	
Median Sell Price									
Sell Price / List Price					94%			98%	
Days to Sell					97			46	
Active Listings	0	18							
<b>Lots (Waterfront) - Z1 Campbell River North</b>									
Units Listed	1	0		2	1	100%	2	1	100%
Units Reported Sold	1	0		2	1	100%	1	0	
Sell / List Ratio	100%			100%	100%		50%	0%	
Reported Sales Dollars	\$270,000	\$0		\$595,000	\$283,500	110%	\$270,000	\$0	
Average Sell Price / Unit	\$270,000			\$297,500	\$283,500	5%	\$270,000		
Median Sell Price	\$270,000			\$325,000			\$270,000		
Sell Price / List Price	96%			95%	109%		96%		
Days to Sell	6			132	260	-49%	6		
Active Listings	1	1							

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<b>Acreage - Z1 Campbell River North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Acreage (Waterfront) - Z1 Campbell River North</b>									
Units Listed	0	0		4	1	300%	4	1	300%
Units Reported Sold	0	0		2	3	-33%	0	1	-100%
Sell / List Ratio				50%	300%		0%	100%	
Reported Sales Dollars	\$0	\$0		\$296,000	\$619,500	-52%	\$0	\$137,500	-100%
Average Sell Price / Unit				\$148,000	\$206,500	-28%		\$137,500	
Median Sell Price				\$165,000					
Sell Price / List Price				93%	82%			89%	
Days to Sell				1580	1247	27%		1340	
Active Listings	4	3							
<b>ICI (Business) - Z1 Campbell River North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Commercial) - Z1 Campbell River North</b>									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$0		\$0	\$315,000	-100%	\$0	\$315,000	-100%
Average Sell Price / Unit					\$315,000			\$315,000	
Median Sell Price									
Sell Price / List Price					81%			81%	
Days to Sell					188			188	
Active Listings	0	0							

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<b>ICI (Industrial) - Z1 Campbell River North</b>									
Units Listed	0	0		1	2	-50%	0	2	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>ICI (Miscellaneous) - Z1 Campbell River North</b>									
Units Listed	0	0		1	1	0%	1	1	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>ICI (Multi-Family) - Z1 Campbell River North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Leases) - Z1 Campbell River North</b>									
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

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September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z1 Campbell River North</b>									
Units Listed	3	2	50%	51	75	-32%	44	48	-8%
Units Reported Sold	11	5	120%	40	59	-32%	30	40	-25%
Sell / List Ratio	367%	250%		78%	79%		68%	83%	
Reported Sales Dollars	\$4,722,550	\$1,472,900	221%	\$13,941,705	\$23,374,345	-40%	\$10,641,805	\$15,789,135	-33%
Average Sell Price / Unit	\$429,323	\$294,580	46%	\$348,543	\$396,175	-12%	\$354,727	\$394,728	-10%
Median Sell Price	\$482,500			\$362,000			\$382,550		
Sell Price / List Price	96%	89%		94%	95%		93%	96%	
Days to Sell	40	69	-42%	148	168	-12%	68	117	-42%
Active Listings	18	34							

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<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z1 Campbell River Central</b>									
Units Listed	14	21	-33%	224	273	-18%	180	233	-23%
Units Reported Sold	13	23	-43%	190	223	-15%	144	177	-19%
Sell / List Ratio	93%	110%		85%	82%		80%	76%	
Reported Sales Dollars	\$5,176,900	\$10,094,200	-49%	\$80,175,629	\$82,268,422	-3%	\$61,585,489	\$67,467,217	-9%
Average Sell Price / Unit	\$398,223	\$438,878	-9%	\$421,977	\$368,917	14%	\$427,677	\$381,171	12%
Median Sell Price	\$398,000			\$400,000			\$405,900		
Sell Price / List Price	97%	98%		98%	98%		98%	98%	
Days to Sell	42	47	-11%	33	43	-21%	33	44	-26%
Active Listings	33	44							
<b>Single Family (Acreage) - Z1 Campbell River Central</b>									
Units Listed	0	0		3	0		3	0	
Units Reported Sold	1	0		1	0		1	0	
Sell / List Ratio				33%			33%		
Reported Sales Dollars	\$680,000	\$0		\$680,000	\$0		\$680,000	\$0	
Average Sell Price / Unit	\$680,000			\$680,000			\$680,000		
Median Sell Price	\$680,000			\$680,000			\$680,000		
Sell Price / List Price	85%			85%			85%		
Days to Sell	75			75			75		
Active Listings	2	0							
<b>Single Family (Waterfront) - Z1 Campbell River Central</b>									
Units Listed	0	0		5	2	150%	5	2	150%
Units Reported Sold	0	0		3	0		2	0	
Sell / List Ratio				60%	0%		40%	0%	
Reported Sales Dollars	\$0	\$0		\$2,019,500	\$0		\$1,369,500	\$0	
Average Sell Price / Unit				\$673,167			\$684,750		
Median Sell Price				\$650,000			\$839,000		
Sell Price / List Price				92%			96%		
Days to Sell				33			6		
Active Listings	1	2							
<b>Single Family (Strata) - Z1 Campbell River Central</b>									
Units Listed	0	1	-100%	5	9	-44%	4	8	-50%
Units Reported Sold	2	1	100%	7	7	0%	4	5	-20%
Sell / List Ratio		100%		140%	78%		100%	62%	
Reported Sales Dollars	\$680,000	\$321,500	112%	\$2,271,577	\$1,996,001	14%	\$1,162,000	\$1,499,000	-22%
Average Sell Price / Unit	\$340,000	\$321,500	6%	\$324,511	\$285,143	14%	\$290,500	\$299,800	-3%
Median Sell Price	\$340,000			\$330,000			\$340,000		
Sell Price / List Price	99%	99%		101%	103%		99%	104%	
Days to Sell	13	9	44%	30	17	83%	12	5	130%
Active Listings	0	2							

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<b>Single Family (Modular/Prefab) - Z1 Campbell River Central</b>									
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				100%			100%		
Reported Sales Dollars	\$0	\$0		\$384,300	\$0		\$384,300	\$0	
Average Sell Price / Unit				\$384,300			\$384,300		
Median Sell Price				\$384,300			\$384,300		
Sell Price / List Price				103%			103%		
Days to Sell				4			4		
Active Listings	0	0							
<b>Condo (Apartment) - Z1 Campbell River Central</b>									
Units Listed	6	12	-50%	98	102	-4%	87	93	-6%
Units Reported Sold	7	7	0%	83	88	-6%	67	76	-12%
Sell / List Ratio	117%	58%		85%	86%		77%	82%	
Reported Sales Dollars	\$1,946,600	\$1,572,400	24%	\$19,059,650	\$18,386,419	4%	\$15,595,400	\$16,266,619	-4%
Average Sell Price / Unit	\$278,086	\$224,629	24%	\$229,634	\$208,937	10%	\$232,767	\$214,034	9%
Median Sell Price	\$275,000			\$186,000			\$189,000		
Sell Price / List Price	97%	98%		98%	97%		99%	97%	
Days to Sell	17	29	-42%	31	50	-39%	28	42	-33%
Active Listings	22	21							
<b>Condo (Patio Home) - Z1 Campbell River Central</b>									
Units Listed	1	2	-50%	9	13	-31%	8	11	-27%
Units Reported Sold	1	2	-50%	9	18	-50%	8	13	-38%
Sell / List Ratio	100%	100%		100%	138%		100%	118%	
Reported Sales Dollars	\$444,500	\$500,000	-11%	\$2,853,900	\$5,690,200	-50%	\$2,433,900	\$4,091,700	-41%
Average Sell Price / Unit	\$444,500	\$250,000	78%	\$317,100	\$316,122	0%	\$304,238	\$314,746	-3%
Median Sell Price	\$444,500			\$274,900			\$274,900		
Sell Price / List Price	97%	95%		101%	99%		101%	99%	
Days to Sell	38	14	181%	45	84	-46%	50	71	-30%
Active Listings	1	2							
<b>Condo (Townhouse) - Z1 Campbell River Central</b>									
Units Listed	1	1	0%	30	29	3%	23	24	-4%
Units Reported Sold	2	4	-50%	30	28	7%	22	23	-4%
Sell / List Ratio	200%	400%		100%	97%		96%	96%	
Reported Sales Dollars	\$454,500	\$690,900	-34%	\$6,186,600	\$4,952,950	25%	\$4,618,300	\$4,181,450	10%
Average Sell Price / Unit	\$227,250	\$172,725	32%	\$206,220	\$176,891	17%	\$209,923	\$181,802	15%
Median Sell Price	\$229,500			\$204,000			\$204,000		
Sell Price / List Price	100%	98%		100%	99%		100%	100%	
Days to Sell	2	16	-88%	13	17	-20%	12	13	-13%
Active Listings	2	2							

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	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z1 Campbell River Central</b>									
Units Listed	0	0		2	13	-85%	2	12	-83%
Units Reported Sold	0	0		2	13	-85%	1	11	-91%
Sell / List Ratio				100%	100%		50%	92%	
Reported Sales Dollars	\$0	\$0		\$601,000	\$3,114,800	-81%	\$369,000	\$2,708,200	-86%
Average Sell Price / Unit				\$300,500	\$239,600	25%	\$369,000	\$246,200	50%
Median Sell Price				\$369,000			\$369,000		
Sell Price / List Price				96%	98%		100%	98%	
Days to Sell				44	22	106%	2	22	-91%
Active Listings	0	1							
<b>Full Duplex - Z1 Campbell River Central</b>									
Units Listed	0	1	-100%	9	13	-31%	7	11	-36%
Units Reported Sold	0	3	-100%	6	12	-50%	5	11	-55%
Sell / List Ratio		300%		67%	92%		71%	100%	
Reported Sales Dollars	\$0	\$1,272,000	-100%	\$2,426,700	\$4,742,750	-49%	\$2,096,700	\$4,377,750	-52%
Average Sell Price / Unit		\$424,000		\$404,450	\$395,229	2%	\$419,340	\$397,977	5%
Median Sell Price				\$427,900			\$427,900		
Sell Price / List Price		94%		99%	96%		102%	96%	
Days to Sell		129		16	105	-85%	5	106	-95%
Active Listings	1	1							
<b>Triplex/Fourplex - Z1 Campbell River Central</b>									
Units Listed	0	0		2	1	100%	1	1	0%
Units Reported Sold	0	1	-100%	0	2	-100%	0	1	-100%
Sell / List Ratio				0%	200%		0%	100%	
Reported Sales Dollars	\$0	\$557,500	-100%	\$0	\$1,002,500	-100%	\$0	\$557,500	-100%
Average Sell Price / Unit		\$557,500			\$501,250			\$557,500	
Median Sell Price									
Sell Price / List Price		95%			92%			95%	
Days to Sell		57			277			57	
Active Listings	0	0							
<b>Manufactured/Mobile on Pad - Z1 Campbell River Central</b>									
Units Listed	0	0		8	15	-47%	5	13	-62%
Units Reported Sold	1	0		8	16	-50%	5	11	-55%
Sell / List Ratio				100%	107%		100%	85%	
Reported Sales Dollars	\$57,000	\$0		\$604,500	\$1,370,071	-56%	\$455,000	\$867,000	-48%
Average Sell Price / Unit	\$57,000			\$75,562	\$85,629	-12%	\$91,000	\$78,818	15%
Median Sell Price	\$57,000			\$85,000			\$95,500		
Sell Price / List Price	88%			85%	88%		92%	86%	
Days to Sell	23			45	49	-9%	30	38	-20%
Active Listings	1	2							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z1 Campbell River Central</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots - Z1 Campbell River Central</b>									
Units Listed	1	2	-50%	10	14	-29%	10	8	25%
Units Reported Sold	0	1	-100%	2	8	-75%	2	7	-71%
Sell / List Ratio	0%	50%		20%	57%		20%	88%	
Reported Sales Dollars	\$0	\$350,000	-100%	\$956,800	\$1,871,300	-49%	\$956,800	\$1,418,900	-33%
Average Sell Price / Unit		\$350,000		\$478,400	\$233,912	105%	\$478,400	\$202,700	136%
Median Sell Price				\$519,800			\$519,800		
Sell Price / List Price		100%		99%	92%		99%	94%	
Days to Sell		0		6	98	-93%	6	92	-93%
Active Listings	3	3							
<b>Lots (Strata) - Z1 Campbell River Central</b>									
Units Listed	0	0		0	2	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio					50%				
Reported Sales Dollars	\$0	\$0		\$0	\$84,900	-100%	\$0	\$84,900	-100%
Average Sell Price / Unit					\$84,900			\$84,900	
Median Sell Price									
Sell Price / List Price					95%			95%	
Days to Sell					172			172	
Active Listings	0	0							
<b>Lots (Waterfront) - Z1 Campbell River Central</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z1 Campbell River Central</b>									
Units Listed	0	0		2	0		2	0	
Units Reported Sold	1	0		1	0		1	0	
Sell / List Ratio				50%			50%		
Reported Sales Dollars	\$180,000	\$0		\$180,000	\$0		\$180,000	\$0	
Average Sell Price / Unit	\$180,000			\$180,000			\$180,000		
Median Sell Price	\$180,000			\$180,000			\$180,000		
Sell Price / List Price	84%			84%			84%		
Days to Sell	73			73			73		
Active Listings	1	1							
<b>Acreage (Waterfront) - Z1 Campbell River Central</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$900,000	\$0		\$900,000	\$0	
Average Sell Price / Unit				\$900,000			\$900,000		
Median Sell Price				\$900,000			\$900,000		
Sell Price / List Price				91%			91%		
Days to Sell				519			519		
Active Listings	0	1							
<b>ICI (Business) - Z1 Campbell River Central</b>									
Units Listed	0	1	-100%	4	8	-50%	3	4	-25%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio		0%		0%	12%		0%	25%	
Reported Sales Dollars	\$0	\$0		\$0	\$42,500	-100%	\$0	\$42,500	-100%
Average Sell Price / Unit					\$42,500			\$42,500	
Median Sell Price									
Sell Price / List Price					85%			85%	
Days to Sell					4			4	
Active Listings	2	3							
<b>ICI (Commercial) - Z1 Campbell River Central</b>									
Units Listed	5	1	400%	13	17	-24%	12	9	33%
Units Reported Sold	0	1	-100%	9	6	50%	9	6	50%
Sell / List Ratio	0%	100%		69%	35%		75%	67%	
Reported Sales Dollars	\$0	\$660,000	-100%	\$5,990,020	\$1,977,000	203%	\$5,990,020	\$1,977,000	203%
Average Sell Price / Unit		\$660,000		\$665,558	\$329,500	102%	\$665,558	\$329,500	102%
Median Sell Price				\$144,900			\$144,900		
Sell Price / List Price		88%		93%	98%		93%	98%	
Days to Sell		156		142	136	4%	142	136	4%
Active Listings	6	10							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z1 Campbell River Central</b>									
Units Listed	0	0		2	1	100%	1	1	0%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				50%	0%		100%	0%	
Reported Sales Dollars	\$0	\$0		\$201,670	\$0		\$201,670	\$0	
Average Sell Price / Unit				\$201,670			\$201,670		
Median Sell Price				\$201,670			\$201,670		
Sell Price / List Price				119%			119%		
Days to Sell				76			76		
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z1 Campbell River Central</b>									
Units Listed	0	1	-100%	9	2	350%	8	2	300%
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio		0%		0%	50%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$930,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$930,000				
Median Sell Price									
Sell Price / List Price					62%				
Days to Sell					842				
Active Listings	8	3							
<b>ICI (Multi-Family) - Z1 Campbell River Central</b>									
Units Listed	0	2	-100%	9	6	50%	5	5	0%
Units Reported Sold	0	0		2	4	-50%	2	0	
Sell / List Ratio		0%		22%	67%		40%	0%	
Reported Sales Dollars	\$0	\$0		\$2,038,000	\$3,840,000	-47%	\$2,038,000	\$0	
Average Sell Price / Unit				\$1,019,000	\$960,000	6%	\$1,019,000		
Median Sell Price				\$1,600,000			\$1,600,000		
Sell Price / List Price				92%	89%		92%		
Days to Sell				58	54	6%	58		
Active Listings	3	4							
<b>ICI (Leases) - Z1 Campbell River Central</b>									
Units Listed	2	2	0%	31	31	0%	19	17	12%
Units Reported Sold	0	2	-100%	8	11	-27%	6	11	-45%
Sell / List Ratio	0%	100%		26%	35%		32%	65%	
Reported Sales Dollars	\$0	\$90,199	-100%	\$693,654	\$861,353	-19%	\$626,904	\$861,353	-27%
Average Sell Price / Unit		\$45,100		\$86,707	\$78,305	11%	\$104,484	\$78,305	33%
Median Sell Price				\$48,750			\$81,000		
Sell Price / List Price		100%		100%	100%		100%	100%	
Days to Sell		383		74	172	-57%	74	172	-57%
Active Listings	18	15							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z1 Campbell River Central</b>									
Units Listed	30	47	-36%	476	551	-14%	386	454	-15%
Units Reported Sold	28	45	-38%	364	439	-17%	282	354	-20%
Sell / List Ratio	93%	96%		76%	80%		73%	78%	
Reported Sales Dollars	\$9,619,500	\$16,108,699	-40%	\$128,223,500	\$133,131,166	-4%	\$101,642,983	\$106,401,089	-4%
Average Sell Price / Unit	\$343,554	\$357,971	-4%	\$352,262	\$303,260	16%	\$360,436	\$300,568	20%
Median Sell Price	\$376,900			\$353,000			\$355,000		
Sell Price / List Price	96%	97%		98%	97%		98%	98%	
Days to Sell	32	61	-47%	37	54	-32%	36	50	-28%
Active Listings	104	117							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z1 Campbell River South</b>									
Units Listed	6	4	50%	65	71	-8%	51	56	-9%
Units Reported Sold	4	6	-33%	52	55	-5%	40	42	-5%
Sell / List Ratio	67%	150%		80%	77%		78%	75%	
Reported Sales Dollars	\$1,936,800	\$2,360,000	-18%	\$21,310,945	\$22,755,550	-6%	\$16,886,945	\$17,929,150	-6%
Average Sell Price / Unit	\$484,200	\$393,333	23%	\$409,826	\$413,737	-1%	\$422,174	\$426,885	-1%
Median Sell Price	\$494,800			\$402,500			\$420,000		
Sell Price / List Price	99%	96%		98%	97%		99%	98%	
Days to Sell	10	57	-82%	42	50	-15%	41	50	-17%
Active Listings	13	12							
<b>Single Family (Acreage) - Z1 Campbell River South</b>									
Units Listed	0	0		9	5	80%	6	4	50%
Units Reported Sold	0	0		7	3	133%	4	1	300%
Sell / List Ratio				78%	60%		67%	25%	
Reported Sales Dollars	\$0	\$0		\$5,808,500	\$1,286,000	352%	\$3,332,000	\$595,000	460%
Average Sell Price / Unit				\$829,786	\$428,667	94%	\$833,000	\$595,000	40%
Median Sell Price				\$698,000			\$698,000		
Sell Price / List Price				94%	99%		95%	99%	
Days to Sell				135	102	32%	80	87	-9%
Active Listings	3	5							
<b>Single Family (Waterfront) - Z1 Campbell River South</b>									
Units Listed	0	0		2	5	-60%	1	4	-75%
Units Reported Sold	0	0		2	5	-60%	1	2	-50%
Sell / List Ratio				100%	100%		100%	50%	
Reported Sales Dollars	\$0	\$0		\$2,205,000	\$3,431,000	-36%	\$1,350,000	\$1,234,000	9%
Average Sell Price / Unit				\$1,102,500	\$686,200	61%	\$1,350,000	\$617,000	119%
Median Sell Price				\$1,350,000			\$1,350,000		
Sell Price / List Price				93%	100%		90%	97%	
Days to Sell				96	53	81%	113	40	182%
Active Listings	1	1							
<b>Single Family (Strata) - Z1 Campbell River South</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z1 Campbell River South</b>									
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	1	-100%	0	3	-100%	0	2	-100%
Sell / List Ratio					300%			200%	
Reported Sales Dollars	\$0	\$445,000	-100%	\$0	\$919,900	-100%	\$0	\$770,000	-100%
Average Sell Price / Unit		\$445,000			\$306,633			\$385,000	
Median Sell Price									
Sell Price / List Price		85%			94%			92%	
Days to Sell		417			143			212	
Active Listings	0	0							
<b>Condo (Apartment) - Z1 Campbell River South</b>									
Units Listed	0	0		3	9	-67%	2	8	-75%
Units Reported Sold	1	2	-50%	4	10	-60%	4	9	-56%
Sell / List Ratio				133%	111%		200%	112%	
Reported Sales Dollars	\$213,000	\$545,000	-61%	\$1,130,600	\$2,224,500	-49%	\$1,130,600	\$2,054,500	-45%
Average Sell Price / Unit	\$213,000	\$272,500	-22%	\$282,650	\$222,450	27%	\$282,650	\$228,278	24%
Median Sell Price	\$213,000			\$282,400			\$282,400		
Sell Price / List Price	95%	96%		97%	97%		97%	97%	
Days to Sell	34	64	-47%	44	40	10%	44	44	0%
Active Listings	0	1							
<b>Condo (Patio Home) - Z1 Campbell River South</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Townhouse) - Z1 Campbell River South</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							



## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z1 Campbell River South</b>									
Units Listed	0	0		0	2	-100%	0	2	-100%
Units Reported Sold	0	0		0	2	-100%	0	2	-100%
Sell / List Ratio					100%			100%	
Reported Sales Dollars	\$0	\$0		\$0	\$545,000	-100%	\$0	\$545,000	-100%
Average Sell Price / Unit					\$272,500			\$272,500	
Median Sell Price									
Sell Price / List Price					96%			96%	
Days to Sell					30			30	
Active Listings	0	0							
<b>Full Duplex - Z1 Campbell River South</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Triplex/Fourplex - Z1 Campbell River South</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Manufactured/Mobile on Pad - Z1 Campbell River South</b>									
Units Listed	0	0		2	0		2	0	
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				50%			50%		
Reported Sales Dollars	\$0	\$0		\$49,000	\$0		\$49,000	\$0	
Average Sell Price / Unit				\$49,000			\$49,000		
Median Sell Price				\$49,000			\$49,000		
Sell Price / List Price				98%			98%		
Days to Sell				2			2		
Active Listings	1	0							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z1 Campbell River South</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots - Z1 Campbell River South</b>									
Units Listed	1	0		6	23	-74%	5	22	-77%
Units Reported Sold	0	9	-100%	6	21	-71%	4	19	-79%
Sell / List Ratio	0%			100%	91%		80%	86%	
Reported Sales Dollars	\$0	\$1,163,300	-100%	\$791,550	\$2,359,400	-66%	\$585,550	\$2,141,900	-73%
Average Sell Price / Unit		\$129,256		\$131,925	\$112,352	17%	\$146,388	\$112,732	30%
Median Sell Price				\$146,000			\$147,500		
Sell Price / List Price		104%		117%	99%		114%	99%	
Days to Sell		188		84	116	-27%	22	127	-83%
Active Listings	1	3							
<b>Lots (Strata) - Z1 Campbell River South</b>									
Units Listed	0	0		0	3	-100%	0	3	-100%
Units Reported Sold	0	0		0	4	-100%	0	4	-100%
Sell / List Ratio					133%			133%	
Reported Sales Dollars	\$0	\$0		\$0	\$364,800	-100%	\$0	\$364,800	-100%
Average Sell Price / Unit					\$91,200			\$91,200	
Median Sell Price									
Sell Price / List Price					96%			96%	
Days to Sell					144			144	
Active Listings	0	0							
<b>Lots (Waterfront) - Z1 Campbell River South</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z1 Campbell River South</b>									
Units Listed	0	0		4	7	-43%	4	7	-43%
Units Reported Sold	0	0		4	9	-56%	4	8	-50%
Sell / List Ratio				100%	129%		100%	114%	
Reported Sales Dollars	\$0	\$0		\$1,242,500	\$2,392,000	-48%	\$1,242,500	\$2,112,000	-41%
Average Sell Price / Unit				\$310,625	\$265,778	17%	\$310,625	\$264,000	18%
Median Sell Price				\$330,000			\$330,000		
Sell Price / List Price				96%	94%		96%	95%	
Days to Sell				262	236	11%	262	248	6%
Active Listings	1	3							
<b>Acreage (Waterfront) - Z1 Campbell River South</b>									
Units Listed	0	0		0	3	-100%	0	2	-100%
Units Reported Sold	0	0		1	1	0%	0	1	-100%
Sell / List Ratio					33%			50%	
Reported Sales Dollars	\$0	\$0		\$110,000	\$415,000	-73%	\$0	\$415,000	-100%
Average Sell Price / Unit				\$110,000	\$415,000	-73%		\$415,000	
Median Sell Price				\$110,000					
Sell Price / List Price				76%	99%			99%	
Days to Sell				327	50	554%		50	
Active Listings	0	2							
<b>ICI (Business) - Z1 Campbell River South</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Commercial) - Z1 Campbell River South</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z1 Campbell River South</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z1 Campbell River South</b>									
Units Listed	0	0		2	3	-33%	0	2	-100%
Units Reported Sold	0	1	-100%	1	2	-50%	1	1	0%
Sell / List Ratio				50%	67%			50%	
Reported Sales Dollars	\$0	\$400,000	-100%	\$310,000	\$1,010,000	-69%	\$310,000	\$400,000	-22%
Average Sell Price / Unit		\$400,000		\$310,000	\$505,000	-39%	\$310,000	\$400,000	-22%
Median Sell Price				\$310,000			\$310,000		
Sell Price / List Price		83%		87%	89%		87%	83%	
Days to Sell		823		42	412	-90%	42	823	-95%
Active Listings	0	1							
<b>ICI (Multi-Family) - Z1 Campbell River South</b>									
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Leases) - Z1 Campbell River South</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z1 Campbell River South</b>									
Units Listed	7	4	75%	94	132	-29%	72	111	-35%
Units Reported Sold	5	19	-74%	78	115	-32%	59	91	-35%
Sell / List Ratio	71%	475%		83%	87%		82%	82%	
Reported Sales Dollars	\$2,149,800	\$4,913,300	-56%	\$32,958,095	\$37,703,150	-13%	\$24,886,595	\$28,561,350	-13%
Average Sell Price / Unit	\$429,960	\$258,595	66%	\$422,540	\$327,853	29%	\$421,807	\$313,861	34%
Median Sell Price	\$475,000			\$399,900			\$400,000		
Sell Price / List Price	98%	99%		98%	97%		99%	97%	
Days to Sell	15	179	-92%	69	89	-22%	58	99	-41%
Active Listings	20	29							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z1 Campbell River West</b>									
Units Listed	2	1	100%	46	42	10%	34	34	0%
Units Reported Sold	2	4	-50%	28	38	-26%	21	28	-25%
Sell / List Ratio	100%	400%		61%	90%		62%	82%	
Reported Sales Dollars	\$845,000	\$1,907,800	-56%	\$12,425,199	\$14,681,468	-15%	\$9,190,150	\$11,253,068	-18%
Average Sell Price / Unit	\$422,500	\$476,950	-11%	\$443,757	\$386,354	15%	\$437,626	\$401,895	9%
Median Sell Price	\$440,000			\$457,000			\$457,000		
Sell Price / List Price	99%	98%		98%	97%		98%	97%	
Days to Sell	6	67	-92%	48	60	-20%	36	62	-42%
Active Listings	10	9							
<b>Single Family (Acreage) - Z1 Campbell River West</b>									
Units Listed	0	1	-100%	0	9	-100%	0	8	-100%
Units Reported Sold	0	0		3	4	-25%	1	4	-75%
Sell / List Ratio		0%			44%			50%	
Reported Sales Dollars	\$0	\$0		\$4,188,000	\$2,472,500	69%	\$2,200,000	\$2,472,500	-11%
Average Sell Price / Unit				\$1,396,000	\$618,125	126%	\$2,200,000	\$618,125	256%
Median Sell Price				\$1,210,000			\$2,200,000		
Sell Price / List Price				87%	95%		90%	95%	
Days to Sell				262	102	156%	266	102	160%
Active Listings	0	4							
<b>Single Family (Waterfront) - Z1 Campbell River West</b>									
Units Listed	1	0		2	4	-50%	2	3	-33%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	0							
<b>Single Family (Strata) - Z1 Campbell River West</b>									
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	1	-100%	1	4	-75%	1	4	-75%
Sell / List Ratio				100%			100%		
Reported Sales Dollars	\$0	\$325,000	-100%	\$365,000	\$1,249,900	-71%	\$365,000	\$1,249,900	-71%
Average Sell Price / Unit		\$325,000		\$365,000	\$312,475	17%	\$365,000	\$312,475	17%
Median Sell Price				\$365,000			\$365,000		
Sell Price / List Price		109%		99%	104%		99%	104%	
Days to Sell		736		3	548	-99%	3	548	-99%
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z1 Campbell River West</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Apartment) - Z1 Campbell River West</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Patio Home) - Z1 Campbell River West</b>									
Units Listed	1	1	0%	11	56	-80%	11	56	-80%
Units Reported Sold	0	6	-100%	38	23	65%	25	23	9%
Sell / List Ratio	0%	600%		345%	41%		227%	41%	
Reported Sales Dollars	\$0	\$2,345,400	-100%	\$14,717,000	\$8,919,675	65%	\$10,087,100	\$8,919,675	13%
Average Sell Price / Unit		\$390,900		\$387,289	\$387,812	-0%	\$403,484	\$387,812	4%
Median Sell Price				\$389,900			\$398,900		
Sell Price / List Price		102%		102%	101%		102%	101%	
Days to Sell		104		179	47	279%	206	47	338%
Active Listings	5	32							
<b>Condo (Townhouse) - Z1 Campbell River West</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z1 Campbell River West</b>									
Units Listed	0	0		5	0		3	0	
Units Reported Sold	0	0		4	0		4	0	
Sell / List Ratio				80%			133%		
Reported Sales Dollars	\$0	\$0		\$1,452,700	\$0		\$1,452,700	\$0	
Average Sell Price / Unit				\$363,175			\$363,175		
Median Sell Price				\$365,000			\$365,000		
Sell Price / List Price				100%			100%		
Days to Sell				57			57		
Active Listings	1	0							
<b>Full Duplex - Z1 Campbell River West</b>									
Units Listed	0	0		0	2	-100%	0	2	-100%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio					50%			50%	
Reported Sales Dollars	\$0	\$0		\$0	\$441,000	-100%	\$0	\$441,000	-100%
Average Sell Price / Unit					\$441,000			\$441,000	
Median Sell Price									
Sell Price / List Price					100%			100%	
Days to Sell					7			7	
Active Listings	0	1							
<b>Triplex/Fourplex - Z1 Campbell River West</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Manufactured/Mobile on Pad - Z1 Campbell River West</b>									
Units Listed	2	0		9	9	0%	9	9	0%
Units Reported Sold	0	2	-100%	3	7	-57%	2	6	-67%
Sell / List Ratio	0%			33%	78%		22%	67%	
Reported Sales Dollars	\$0	\$132,300	-100%	\$218,800	\$370,780	-41%	\$120,800	\$330,280	-63%
Average Sell Price / Unit		\$66,150		\$72,933	\$52,969	38%	\$60,400	\$55,047	10%
Median Sell Price				\$76,000			\$76,000		
Sell Price / List Price		85%		97%	97%		97%	95%	
Days to Sell		24		83	33	156%	22	18	29%
Active Listings	6	1							



## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z1 Campbell River West</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Lots - Z1 Campbell River West</b>									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$0		\$0	\$100,000	-100%	\$0	\$100,000	-100%
Average Sell Price / Unit					\$100,000			\$100,000	
Median Sell Price									
Sell Price / List Price					77%			77%	
Days to Sell					44			44	
Active Listings	0	0							
<b>Lots (Strata) - Z1 Campbell River West</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Lots (Waterfront) - Z1 Campbell River West</b>									
Units Listed	0	0		2	0		0	0	
Units Reported Sold	0	0		2	0		2	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$526,000	\$0		\$526,000	\$0	
Average Sell Price / Unit				\$263,000			\$263,000		
Median Sell Price				\$270,000			\$270,000		
Sell Price / List Price				88%			88%		
Days to Sell				192			192		
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z1 Campbell River West</b>									
Units Listed	0	0		1	1	0%	1	1	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	2							
<b>Acreage (Waterfront) - Z1 Campbell River West</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Business) - Z1 Campbell River West</b>									
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
<b>ICI (Commercial) - Z1 Campbell River West</b>									
Units Listed	0	0		0	2	-100%	0	2	-100%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$1,650,000	\$0		\$1,650,000	\$0	
Average Sell Price / Unit				\$1,650,000			\$1,650,000		
Median Sell Price				\$1,650,000			\$1,650,000		
Sell Price / List Price				94%			94%		
Days to Sell				324			324		
Active Listings	0	1							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z1 Campbell River West</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z1 Campbell River West</b>									
Units Listed	0	0		1	1	0%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>ICI (Multi-Family) - Z1 Campbell River West</b>									
Units Listed	0	0		1	2	-50%	0	2	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>ICI (Leases) - Z1 Campbell River West</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z1 Campbell River West</b>									
Units Listed	6	3	100%	79	130	-39%	61	119	-49%
Units Reported Sold	2	13	-85%	80	78	3%	57	67	-15%
Sell / List Ratio	33%	433%		101%	60%		93%	56%	
Reported Sales Dollars	\$845,000	\$4,710,500	-82%	\$35,542,699	\$28,235,323	26%	\$25,591,750	\$24,766,423	3%
Average Sell Price / Unit	\$422,500	\$362,346	17%	\$444,284	\$361,991	23%	\$448,978	\$369,648	21%
Median Sell Price	\$440,000			\$392,900			\$398,900		
Sell Price / List Price	99%	98%		99%	98%		100%	98%	
Days to Sell	6	129	-96%	126	80	58%	126	83	51%
Active Listings	28	53							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z1 Willow Point</b>									
Units Listed	21	26	-19%	280	288	-3%	223	245	-9%
Units Reported Sold	16	29	-45%	234	265	-12%	173	213	-19%
Sell / List Ratio	76%	112%		84%	92%		78%	87%	
Reported Sales Dollars	\$8,808,700	\$13,542,675	-35%	\$111,833,819	\$109,888,212	2%	\$85,005,032	\$89,792,260	-5%
Average Sell Price / Unit	\$550,544	\$466,989	18%	\$477,922	\$414,672	15%	\$491,359	\$421,560	17%
Median Sell Price	\$598,800			\$450,000			\$460,000		
Sell Price / List Price	97%	98%		102%	99%		103%	99%	
Days to Sell	49	49	0%	27	45	-39%	29	42	-31%
Active Listings	37	35							
<b>Single Family (Acreage) - Z1 Willow Point</b>									
Units Listed	0	0		2	1	100%	0	1	-100%
Units Reported Sold	0	0		2	1	100%	2	0	
Sell / List Ratio				100%	100%			0%	
Reported Sales Dollars	\$0	\$0		\$1,340,000	\$399,800	235%	\$1,340,000	\$0	
Average Sell Price / Unit				\$670,000	\$399,800	68%	\$670,000		
Median Sell Price				\$690,000			\$690,000		
Sell Price / List Price				90%	100%		90%		
Days to Sell				143	48	198%	143		
Active Listings	0	0							
<b>Single Family (Waterfront) - Z1 Willow Point</b>									
Units Listed	1	0		6	2	200%	6	2	200%
Units Reported Sold	0	0		4	2	100%	4	2	100%
Sell / List Ratio	0%			67%	100%		67%	100%	
Reported Sales Dollars	\$0	\$0		\$2,853,500	\$1,413,000	102%	\$2,853,500	\$1,413,000	102%
Average Sell Price / Unit				\$713,375	\$706,500	1%	\$713,375	\$706,500	1%
Median Sell Price				\$615,000			\$615,000		
Sell Price / List Price				95%	97%		95%	97%	
Days to Sell				42	20	107%	42	20	107%
Active Listings	1	0							
<b>Single Family (Strata) - Z1 Willow Point</b>									
Units Listed	1	0		8	3	167%	7	1	600%
Units Reported Sold	0	0		6	3	100%	5	1	400%
Sell / List Ratio	0%			75%	100%		71%	100%	
Reported Sales Dollars	\$0	\$0		\$2,549,900	\$1,239,250	106%	\$2,260,900	\$358,500	531%
Average Sell Price / Unit				\$424,983	\$413,083	3%	\$452,180	\$358,500	26%
Median Sell Price				\$418,000			\$418,000		
Sell Price / List Price				98%	99%		98%	100%	
Days to Sell				18	4	391%	19	4	385%
Active Listings	1	0							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z1 Willow Point</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Apartment) - Z1 Willow Point</b>									
Units Listed	1	0		25	23	9%	16	20	-20%
Units Reported Sold	3	1	200%	25	23	9%	17	17	0%
Sell / List Ratio	300%			100%	100%		106%	85%	
Reported Sales Dollars	\$802,400	\$175,000	359%	\$7,710,000	\$5,006,350	54%	\$5,571,900	\$3,736,950	49%
Average Sell Price / Unit	\$267,467	\$175,000	53%	\$308,400	\$217,667	42%	\$327,759	\$219,821	49%
Median Sell Price	\$249,900			\$340,200			\$351,000		
Sell Price / List Price	101%	90%		99%	98%		99%	99%	
Days to Sell	16	48	-66%	44	62	-28%	51	60	-15%
Active Listings	2	4							
<b>Condo (Patio Home) - Z1 Willow Point</b>									
Units Listed	2	1	100%	16	16	0%	14	15	-7%
Units Reported Sold	2	0		17	12	42%	12	9	33%
Sell / List Ratio	100%	0%		106%	75%		86%	60%	
Reported Sales Dollars	\$811,000	\$0		\$5,555,500	\$3,782,350	47%	\$3,870,000	\$2,959,300	31%
Average Sell Price / Unit	\$405,500			\$326,794	\$315,196	4%	\$322,500	\$328,811	-2%
Median Sell Price	\$440,000			\$349,900			\$353,000		
Sell Price / List Price	97%			93%	99%		91%	99%	
Days to Sell	72			37	26	44%	27	21	30%
Active Listings	1	5							
<b>Condo (Townhouse) - Z1 Willow Point</b>									
Units Listed	0	2	-100%	12	18	-33%	9	15	-40%
Units Reported Sold	0	0		15	20	-25%	12	15	-20%
Sell / List Ratio		0%		125%	111%		133%	100%	
Reported Sales Dollars	\$0	\$0		\$3,667,150	\$4,166,600	-12%	\$2,900,400	\$3,247,600	-11%
Average Sell Price / Unit				\$244,477	\$208,330	17%	\$241,700	\$216,507	12%
Median Sell Price				\$276,000			\$276,000		
Sell Price / List Price				97%	98%		97%	99%	
Days to Sell				35	67	-48%	32	63	-50%
Active Listings	1	5							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z1 Willow Point</b>									
Units Listed	2	0		11	4	175%	10	4	150%
Units Reported Sold	0	0		7	4	75%	6	4	50%
Sell / List Ratio	0%			64%	100%		60%	100%	
Reported Sales Dollars	\$0	\$0		\$2,457,700	\$1,164,300	111%	\$2,157,800	\$1,164,300	85%
Average Sell Price / Unit				\$351,100	\$291,075	21%	\$359,633	\$291,075	24%
Median Sell Price				\$348,000			\$359,900		
Sell Price / List Price				100%	98%		100%	98%	
Days to Sell				6	19	-71%	6	19	-66%
Active Listings	2	0							
<b>Full Duplex - Z1 Willow Point</b>									
Units Listed	0	0		3	1	200%	2	1	100%
Units Reported Sold	0	0		3	1	200%	2	1	100%
Sell / List Ratio				100%	100%		100%	100%	
Reported Sales Dollars	\$0	\$0		\$1,344,555	\$355,000	279%	\$899,555	\$355,000	153%
Average Sell Price / Unit				\$448,185	\$355,000	26%	\$449,778	\$355,000	27%
Median Sell Price				\$445,000			\$457,000		
Sell Price / List Price				97%	104%		104%	104%	
Days to Sell				11	4	167%	2	4	-50%
Active Listings	0	0							
<b>Triplex/Fourplex - Z1 Willow Point</b>									
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
<b>Manufactured/Mobile on Pad - Z1 Willow Point</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z1 Willow Point</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Lots - Z1 Willow Point</b>									
Units Listed	0	1	-100%	30	20	50%	28	10	180%
Units Reported Sold	1	1	0%	19	54	-65%	18	34	-47%
Sell / List Ratio		100%		63%	270%		64%	340%	
Reported Sales Dollars	\$229,500	\$155,000	48%	\$4,560,800	\$7,902,500	-42%	\$4,375,900	\$5,180,800	-16%
Average Sell Price / Unit	\$229,500	\$155,000	48%	\$240,042	\$146,343	64%	\$243,106	\$152,376	60%
Median Sell Price	\$229,500			\$229,500			\$230,000		
Sell Price / List Price	98%	97%		100%	99%		100%	99%	
Days to Sell	109	38	187%	35	642	-95%	37	496	-93%
Active Listings	10	4							
<b>Lots (Strata) - Z1 Willow Point</b>									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots (Waterfront) - Z1 Willow Point</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							



## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z1 Willow Point</b>									
Units Listed	0	0		3	0		3	0	
Units Reported Sold	0	0		2	0		2	0	
Sell / List Ratio				67%			67%		
Reported Sales Dollars	\$0	\$0		\$951,000	\$0		\$951,000	\$0	
Average Sell Price / Unit				\$475,500			\$475,500		
Median Sell Price				\$500,000			\$500,000		
Sell Price / List Price				100%			100%		
Days to Sell				1			1		
Active Listings	1	0							
<b>Acreage (Waterfront) - Z1 Willow Point</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Business) - Z1 Willow Point</b>									
Units Listed	0	0		1	3	-67%	0	2	-100%
Units Reported Sold	0	0		1	1	0%	1	1	0%
Sell / List Ratio				100%	33%			50%	
Reported Sales Dollars	\$0	\$0		\$70,000	\$17,000	312%	\$70,000	\$17,000	312%
Average Sell Price / Unit				\$70,000	\$17,000	312%	\$70,000	\$17,000	312%
Median Sell Price				\$70,000			\$70,000		
Sell Price / List Price				89%	85%		89%	85%	
Days to Sell				221	120	84%	221	120	84%
Active Listings	1	1							
<b>ICI (Commercial) - Z1 Willow Point</b>									
Units Listed	1	0		2	1	100%	1	1	0%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio	0%			50%	0%		100%	0%	
Reported Sales Dollars	\$0	\$0		\$525,000	\$0		\$525,000	\$0	
Average Sell Price / Unit				\$525,000			\$525,000		
Median Sell Price				\$525,000			\$525,000		
Sell Price / List Price				96%			96%		
Days to Sell				104			104		
Active Listings	2	1							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z1 Willow Point</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z1 Willow Point</b>									
Units Listed	0	0		3	2	50%	1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
<b>ICI (Multi-Family) - Z1 Willow Point</b>									
Units Listed	0	0		3	4	-25%	3	3	0%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				33%	0%		33%	0%	
Reported Sales Dollars	\$0	\$0		\$565,000	\$0		\$565,000	\$0	
Average Sell Price / Unit				\$565,000			\$565,000		
Median Sell Price				\$565,000			\$565,000		
Sell Price / List Price				90%			90%		
Days to Sell				221			221		
Active Listings	3	3							
<b>ICI (Leases) - Z1 Willow Point</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z1 Willow Point</b>									
Units Listed	29	30	-3%	405	388	4%	323	321	1%
Units Reported Sold	22	31	-29%	337	386	-13%	256	297	-14%
Sell / List Ratio	76%	103%		83%	99%		79%	93%	
Reported Sales Dollars	\$10,651,600	\$13,872,675	-23%	\$145,983,924	\$135,334,362	8%	\$113,345,987	\$108,224,710	5%
Average Sell Price / Unit	\$484,164	\$447,506	8%	\$433,187	\$350,607	24%	\$442,758	\$364,393	22%
Median Sell Price	\$435,000			\$419,000			\$425,000		
Sell Price / List Price	98%	98%		100%	99%		101%	99%	
Days to Sell	50	49	2%	31	129	-76%	33	95	-65%
Active Listings	62	60							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z1 Campbellton</b>									
Units Listed	0	0		4	9	-56%	4	8	-50%
Units Reported Sold	1	0		4	7	-43%	4	6	-33%
Sell / List Ratio				100%	78%		100%	75%	
Reported Sales Dollars	\$490,000	\$0		\$1,264,500	\$1,878,800	-33%	\$1,264,500	\$1,594,300	-21%
Average Sell Price / Unit	\$490,000			\$316,125	\$268,400	18%	\$316,125	\$265,717	19%
Median Sell Price	\$490,000			\$282,000			\$282,000		
Sell Price / List Price	98%			97%	97%		97%	97%	
Days to Sell	14			56	31	80%	56	34	62%
Active Listings	1	1							
<b>Single Family (Acreage) - Z1 Campbellton</b>									
Units Listed	0	0		0	2	-100%	0	2	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>Single Family (Waterfront) - Z1 Campbellton</b>									
Units Listed	0	0		0	2	-100%	0	2	-100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$675,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$675,000					
Median Sell Price				\$675,000					
Sell Price / List Price				94%					
Days to Sell				166					
Active Listings	0	1							
<b>Single Family (Strata) - Z1 Campbellton</b>									
Units Listed	0	1	-100%	0	1	-100%	0	1	-100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio		0%			0%			0%	
Reported Sales Dollars	\$0	\$0		\$335,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$335,000					
Median Sell Price				\$335,000					
Sell Price / List Price				100%					
Days to Sell				52					
Active Listings	0	1							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z1 Campbellton</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Apartment) - Z1 Campbellton</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Patio Home) - Z1 Campbellton</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Townhouse) - Z1 Campbellton</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z1 Campbellton</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z1 Campbellton</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Triplex/Fourplex - Z1 Campbellton</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Manufactured/Mobile on Pad - Z1 Campbellton</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z1 Campbellton</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots - Z1 Campbellton</b>									
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				100%			100%		
Reported Sales Dollars	\$0	\$0		\$230,000	\$0		\$230,000	\$0	
Average Sell Price / Unit				\$230,000			\$230,000		
Median Sell Price				\$230,000			\$230,000		
Sell Price / List Price				88%			88%		
Days to Sell				13			13		
Active Listings	0	0							
<b>Lots (Strata) - Z1 Campbellton</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Lots (Waterfront) - Z1 Campbellton</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z1 Campbellton</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Acreage (Waterfront) - Z1 Campbellton</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Business) - Z1 Campbellton</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$415,000	\$0		\$415,000	\$0	
Average Sell Price / Unit				\$415,000			\$415,000		
Median Sell Price				\$415,000			\$415,000		
Sell Price / List Price				66%			66%		
Days to Sell				469			469		
Active Listings	0	1							
<b>ICI (Commercial) - Z1 Campbellton</b>									
Units Listed	0	0		3	0		2	0	
Units Reported Sold	0	0		2	0		1	0	
Sell / List Ratio				67%			50%		
Reported Sales Dollars	\$0	\$0		\$995,000	\$0		\$625,000	\$0	
Average Sell Price / Unit				\$497,500			\$625,000		
Median Sell Price				\$625,000			\$625,000		
Sell Price / List Price				97%			95%		
Days to Sell				39			51		
Active Listings	1	0							



## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z1 Campbellton</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z1 Campbellton</b>									
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
<b>ICI (Multi-Family) - Z1 Campbellton</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$1,130,000	-100%	\$0	\$1,130,000	-100%
Average Sell Price / Unit					\$1,130,000			\$1,130,000	
Median Sell Price									
Sell Price / List Price					92%			92%	
Days to Sell					351			351	
Active Listings	0	0							
<b>ICI (Leases) - Z1 Campbellton</b>									
Units Listed	1	1	0%	4	2	100%	4	2	100%
Units Reported Sold	0	0		2	0		2	0	
Sell / List Ratio	0%	0%		50%	0%		50%	0%	
Reported Sales Dollars	\$0	\$0		\$185,100	\$0		\$185,100	\$0	
Average Sell Price / Unit				\$92,550			\$92,550		
Median Sell Price				\$102,600			\$102,600		
Sell Price / List Price				100%			100%		
Days to Sell				122			122		
Active Listings	3	3							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z1 Campbellton</b>									
Units Listed	1	2	-50%	13	16	-19%	12	15	-20%
Units Reported Sold	1	0		12	8	50%	9	7	29%
Sell / List Ratio	100%	0%		92%	50%		75%	47%	
Reported Sales Dollars	\$490,000	\$0		\$4,099,600	\$3,008,800	36%	\$2,719,600	\$2,724,300	-0%
Average Sell Price / Unit	\$490,000			\$341,633	\$376,100	-9%	\$302,178	\$389,186	-22%
Median Sell Price	\$490,000			\$335,000			\$262,500		
Sell Price / List Price	98%			94%	96%		93%	96%	
Days to Sell	14			104	71	46%	111	79	40%
Active Listings	7	8							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Zone Totals</b>									
Units Listed	44	54	-19%	639	709	-10%	509	598	-15%
Units Reported Sold	44	65	-32%	530	609	-13%	398	481	-17%
Sell / List Ratio	100%	120%		83%	86%		78%	80%	
Reported Sales Dollars	\$21,341,450	\$29,252,575	-27%	\$236,919,042	\$239,971,502	-1%	\$181,839,166	\$194,518,045	-7%
Average Sell Price / Unit	\$485,033	\$450,040	8%	\$447,017	\$394,042	13%	\$456,882	\$404,403	13%
Median Sell Price	\$465,000			\$425,000			\$436,500		
Sell Price / List Price	97%	98%		100%	98%		100%	98%	
Days to Sell	38	51	-25%	33	45	-27%	33	44	-26%
Active Listings	97	109							
<b>Single Family (Acreage) - Zone Totals</b>									
Units Listed	0	1	-100%	16	20	-20%	11	18	-39%
Units Reported Sold	1	0		14	13	8%	9	7	29%
Sell / List Ratio		0%		88%	65%		82%	39%	
Reported Sales Dollars	\$680,000	\$0		\$12,966,500	\$8,773,300	48%	\$8,502,000	\$5,052,500	68%
Average Sell Price / Unit	\$680,000			\$926,179	\$674,869	37%	\$944,667	\$721,786	31%
Median Sell Price	\$680,000			\$778,000			\$690,000		
Sell Price / List Price	85%			92%	94%		92%	96%	
Days to Sell	75			191	137	40%	170	84	102%
Active Listings	8	11							
<b>Single Family (Waterfront) - Zone Totals</b>									
Units Listed	2	0		20	19	5%	18	17	6%
Units Reported Sold	1	0		12	12	0%	8	8	0%
Sell / List Ratio	50%			60%	63%		44%	47%	
Reported Sales Dollars	\$280,000	\$0		\$8,710,000	\$9,150,000	-5%	\$5,853,000	\$6,478,000	-10%
Average Sell Price / Unit	\$280,000			\$725,833	\$762,500	-5%	\$731,625	\$809,750	-10%
Median Sell Price	\$280,000			\$675,000			\$615,000		
Sell Price / List Price	88%			93%	98%		94%	97%	
Days to Sell	101			74	71	4%	50	78	-36%
Active Listings	8	5							
<b>Single Family (Strata) - Zone Totals</b>									
Units Listed	1	2	-50%	14	14	0%	12	11	9%
Units Reported Sold	2	2	0%	15	16	-6%	10	11	-9%
Sell / List Ratio	200%	100%		107%	114%		83%	100%	
Reported Sales Dollars	\$680,000	\$646,500	5%	\$5,521,477	\$4,771,651	16%	\$3,787,900	\$3,279,400	16%
Average Sell Price / Unit	\$340,000	\$323,250	5%	\$368,098	\$298,228	23%	\$378,790	\$298,127	27%
Median Sell Price	\$340,000			\$335,000			\$340,000		
Sell Price / List Price	99%	104%		100%	101%		99%	103%	
Days to Sell	13	372	-97%	25	154	-84%	15	213	-93%
Active Listings	1	3							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Zone Totals</b>									
Units Listed	0	0		1	1	0%	1	1	0%
Units Reported Sold	0	1	-100%	1	3	-67%	1	2	-50%
Sell / List Ratio				100%	300%		100%	200%	
Reported Sales Dollars	\$0	\$445,000	-100%	\$384,300	\$919,900	-58%	\$384,300	\$770,000	-50%
Average Sell Price / Unit		\$445,000		\$384,300	\$306,633	25%	\$384,300	\$385,000	-0%
Median Sell Price				\$384,300			\$384,300		
Sell Price / List Price		85%		103%	94%		103%	92%	
Days to Sell		417		4	143	-97%	4	212	-98%
Active Listings	0	0							
<b>Condo (Apartment) - Zone Totals</b>									
Units Listed	7	12	-42%	126	134	-6%	105	121	-13%
Units Reported Sold	11	10	10%	112	121	-7%	88	102	-14%
Sell / List Ratio	157%	83%		89%	90%		84%	84%	
Reported Sales Dollars	\$2,962,000	\$2,292,400	29%	\$27,900,250	\$25,617,269	9%	\$22,297,900	\$22,058,069	1%
Average Sell Price / Unit	\$269,273	\$229,240	17%	\$249,109	\$211,713	18%	\$253,385	\$216,256	17%
Median Sell Price	\$249,900			\$213,000			\$213,000		
Sell Price / List Price	98%	96%		98%	97%		99%	97%	
Days to Sell	18	38	-52%	34	52	-34%	33	45	-27%
Active Listings	24	26							
<b>Condo (Patio Home) - Zone Totals</b>									
Units Listed	5	4	25%	38	85	-55%	35	82	-57%
Units Reported Sold	3	8	-62%	64	60	7%	45	48	-6%
Sell / List Ratio	60%	200%		168%	71%		129%	59%	
Reported Sales Dollars	\$1,255,500	\$2,845,400	-56%	\$23,126,400	\$20,773,520	11%	\$16,391,000	\$17,028,760	-4%
Average Sell Price / Unit	\$418,500	\$355,675	18%	\$361,350	\$346,225	4%	\$364,244	\$354,766	3%
Median Sell Price	\$440,000			\$375,900			\$386,900		
Sell Price / List Price	97%	100%		99%	101%		99%	101%	
Days to Sell	61	81	-25%	122	81	51%	131	68	93%
Active Listings	9	39							
<b>Condo (Townhouse) - Zone Totals</b>									
Units Listed	1	3	-67%	42	47	-11%	32	39	-18%
Units Reported Sold	2	4	-50%	45	48	-6%	34	38	-11%
Sell / List Ratio	200%	133%		107%	102%		106%	97%	
Reported Sales Dollars	\$454,500	\$690,900	-34%	\$9,853,750	\$9,119,550	8%	\$7,518,700	\$7,429,050	1%
Average Sell Price / Unit	\$227,250	\$172,725	32%	\$218,972	\$189,991	15%	\$221,138	\$195,501	13%
Median Sell Price	\$229,500			\$211,500			\$211,500		
Sell Price / List Price	100%	98%		99%	99%		99%	99%	
Days to Sell	2	16	-88%	21	38	-45%	19	33	-44%
Active Listings	3	7							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Zone Totals</b>									
Units Listed	2	0		18	19	-5%	15	18	-17%
Units Reported Sold	0	0		13	19	-32%	11	17	-35%
Sell / List Ratio	0%			72%	100%		73%	94%	
Reported Sales Dollars	\$0	\$0		\$4,511,400	\$4,824,100	-6%	\$3,979,500	\$4,417,500	-10%
Average Sell Price / Unit				\$347,031	\$253,900	37%	\$361,773	\$259,853	39%
Median Sell Price				\$359,600			\$359,900		
Sell Price / List Price				100%	98%		100%	98%	
Days to Sell				27	22	24%	24	23	8%
Active Listings	3	1							
<b>Full Duplex - Zone Totals</b>									
Units Listed	0	1	-100%	13	16	-19%	9	14	-36%
Units Reported Sold	0	3	-100%	10	14	-29%	8	13	-38%
Sell / List Ratio		300%		77%	88%		89%	93%	
Reported Sales Dollars	\$0	\$1,272,000	-100%	\$4,079,255	\$5,538,750	-26%	\$3,304,255	\$5,173,750	-36%
Average Sell Price / Unit		\$424,000		\$407,926	\$395,625	3%	\$413,032	\$397,981	4%
Median Sell Price				\$435,000			\$435,000		
Sell Price / List Price		94%		98%	97%		102%	97%	
Days to Sell		129		20	91	-78%	12	91	-86%
Active Listings	1	2							
<b>Triplex/Fourplex - Zone Totals</b>									
Units Listed	0	0		2	3	-33%	1	3	-67%
Units Reported Sold	0	1	-100%	0	3	-100%	0	2	-100%
Sell / List Ratio				0%	100%		0%	67%	
Reported Sales Dollars	\$0	\$557,500	-100%	\$0	\$1,369,500	-100%	\$0	\$924,500	-100%
Average Sell Price / Unit		\$557,500			\$456,500			\$462,250	
Median Sell Price									
Sell Price / List Price		95%			95%			97%	
Days to Sell		57			196			46	
Active Listings	0	1							
<b>Manufactured/Mobile on Pad - Zone Totals</b>									
Units Listed	2	0		31	36	-14%	27	31	-13%
Units Reported Sold	2	4	-50%	21	32	-34%	17	26	-35%
Sell / List Ratio	100%			68%	89%		63%	84%	
Reported Sales Dollars	\$145,500	\$257,300	-43%	\$1,659,055	\$2,350,351	-29%	\$1,411,555	\$1,806,780	-22%
Average Sell Price / Unit	\$72,750	\$64,325	13%	\$79,003	\$73,448	8%	\$83,033	\$69,492	19%
Median Sell Price	\$88,500			\$77,250			\$77,250		
Sell Price / List Price	90%	84%		91%	91%		93%	90%	
Days to Sell	42	53	-21%	44	49	-10%	30	41	-27%
Active Listings	9	3							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Zone Totals</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots - Zone Totals</b>									
Units Listed	2	3	-33%	48	59	-19%	45	41	10%
Units Reported Sold	1	11	-91%	29	85	-66%	26	62	-58%
Sell / List Ratio	50%	367%		60%	144%		58%	151%	
Reported Sales Dollars	\$229,500	\$1,668,300	-86%	\$6,679,150	\$12,757,700	-48%	\$6,288,250	\$9,366,100	-33%
Average Sell Price / Unit	\$229,500	\$151,664	51%	\$230,316	\$150,091	53%	\$241,856	\$151,066	60%
Median Sell Price	\$229,500			\$219,900			\$229,500		
Sell Price / List Price	98%	103%		100%	98%		98%	98%	
Days to Sell	109	157	-31%	45	447	-90%	34	323	-89%
Active Listings	14	10							
<b>Lots (Strata) - Zone Totals</b>									
Units Listed	0	0		0	26	-100%	0	4	-100%
Units Reported Sold	0	0		0	8	-100%	0	7	-100%
Sell / List Ratio					31%			175%	
Reported Sales Dollars	\$0	\$0		\$0	\$1,017,200	-100%	\$0	\$757,200	-100%
Average Sell Price / Unit					\$127,150			\$108,171	
Median Sell Price									
Sell Price / List Price					95%			96%	
Days to Sell					130			120	
Active Listings	0	18							
<b>Lots (Waterfront) - Zone Totals</b>									
Units Listed	1	0		4	1	300%	2	1	100%
Units Reported Sold	1	0		4	1	300%	3	0	
Sell / List Ratio	100%			100%	100%		150%	0%	
Reported Sales Dollars	\$270,000	\$0		\$1,121,000	\$283,500	295%	\$796,000	\$0	
Average Sell Price / Unit	\$270,000			\$280,250	\$283,500	-1%	\$265,333		
Median Sell Price	\$270,000			\$270,000			\$270,000		
Sell Price / List Price	96%			91%	109%		91%		
Days to Sell	6			162	260	-38%	130		
Active Listings	1	2							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Zone Totals</b>									
Units Listed	0	0		10	8	25%	10	8	25%
Units Reported Sold	1	0		7	9	-22%	7	8	-12%
Sell / List Ratio				70%	112%		70%	100%	
Reported Sales Dollars	\$180,000	\$0		\$2,373,500	\$2,392,000	-1%	\$2,373,500	\$2,112,000	12%
Average Sell Price / Unit	\$180,000			\$339,071	\$265,778	28%	\$339,071	\$264,000	28%
Median Sell Price	\$180,000			\$330,000			\$330,000		
Sell Price / List Price	84%			96%	94%		96%	95%	
Days to Sell	73			161	236	-32%	161	248	-35%
Active Listings	5	6							
<b>Acreage (Waterfront) - Zone Totals</b>									
Units Listed	0	0		4	4	0%	4	3	33%
Units Reported Sold	0	0		4	4	0%	1	2	-50%
Sell / List Ratio				100%	100%		25%	67%	
Reported Sales Dollars	\$0	\$0		\$1,306,000	\$1,034,500	26%	\$900,000	\$552,500	63%
Average Sell Price / Unit				\$326,500	\$258,625	26%	\$900,000	\$276,250	226%
Median Sell Price				\$165,000			\$900,000		
Sell Price / List Price				88%	86%		91%	94%	
Days to Sell				1002	948	6%	519	695	-25%
Active Listings	4	6							
<b>ICI (Business) - Zone Totals</b>									
Units Listed	0	1	-100%	5	12	-58%	3	7	-57%
Units Reported Sold	0	0		2	2	0%	2	2	0%
Sell / List Ratio		0%		40%	17%		67%	29%	
Reported Sales Dollars	\$0	\$0		\$485,000	\$59,500	715%	\$485,000	\$59,500	715%
Average Sell Price / Unit				\$242,500	\$29,750	715%	\$242,500	\$29,750	715%
Median Sell Price				\$415,000			\$415,000		
Sell Price / List Price				78%	85%		78%	85%	
Days to Sell				345	62	456%	345	62	456%
Active Listings	3	6							
<b>ICI (Commercial) - Zone Totals</b>									
Units Listed	6	1	500%	18	21	-14%	15	12	25%
Units Reported Sold	0	1	-100%	13	7	86%	12	7	71%
Sell / List Ratio	0%	100%		72%	33%		80%	58%	
Reported Sales Dollars	\$0	\$660,000	-100%	\$9,160,020	\$2,292,000	300%	\$8,790,020	\$2,292,000	284%
Average Sell Price / Unit		\$660,000		\$704,617	\$327,429	115%	\$732,502	\$327,429	124%
Median Sell Price				\$454,000			\$525,000		
Sell Price / List Price		88%		94%	96%		94%	96%	
Days to Sell		156		137	144	-4%	147	144	2%
Active Listings	9	12							

## 12 Month Comparative Activity by Property Type for Zone 1- Campbell River

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Zone Totals</b>									
Units Listed	0	0		3	3	0%	1	3	-67%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				33%	0%		100%	0%	
Reported Sales Dollars	\$0	\$0		\$201,670	\$0		\$201,670	\$0	
Average Sell Price / Unit				\$201,670			\$201,670		
Median Sell Price				\$201,670			\$201,670		
Sell Price / List Price				119%			119%		
Days to Sell				76			76		
Active Listings	1	1							
<b>ICI (Miscellaneous) - Zone Totals</b>									
Units Listed	0	1	-100%	17	9	89%	11	6	83%
Units Reported Sold	0	1	-100%	1	3	-67%	1	1	0%
Sell / List Ratio		100%		6%	33%		9%	17%	
Reported Sales Dollars	\$0	\$400,000	-100%	\$310,000	\$1,940,000	-84%	\$310,000	\$400,000	-22%
Average Sell Price / Unit		\$400,000		\$310,000	\$646,667	-52%	\$310,000	\$400,000	-22%
Median Sell Price				\$310,000			\$310,000		
Sell Price / List Price		83%		87%	80%		87%	83%	
Days to Sell		823		42	555	-92%	42	823	-95%
Active Listings	11	7							
<b>ICI (Multi-Family) - Zone Totals</b>									
Units Listed	0	2	-100%	14	12	17%	9	10	-10%
Units Reported Sold	0	0		3	5	-40%	3	1	200%
Sell / List Ratio		0%		21%	42%		33%	10%	
Reported Sales Dollars	\$0	\$0		\$2,603,000	\$4,970,000	-48%	\$2,603,000	\$1,130,000	130%
Average Sell Price / Unit				\$867,667	\$994,000	-13%	\$867,667	\$1,130,000	-23%
Median Sell Price				\$565,000			\$565,000		
Sell Price / List Price				91%	90%		91%	92%	
Days to Sell				112	114	-1%	112	351	-68%
Active Listings	7	8							
<b>ICI (Leases) - Zone Totals</b>									
Units Listed	3	3	0%	35	34	3%	23	20	15%
Units Reported Sold	0	2	-100%	10	11	-9%	8	11	-27%
Sell / List Ratio	0%	67%		29%	32%		35%	55%	
Reported Sales Dollars	\$0	\$90,199	-100%	\$878,754	\$861,353	2%	\$812,004	\$861,353	-6%
Average Sell Price / Unit		\$45,100		\$87,875	\$78,305	12%	\$101,500	\$78,305	30%
Median Sell Price				\$81,000			\$82,500		
Sell Price / List Price		100%		100%	100%		100%	100%	
Days to Sell		383		84	172	-52%	86	172	-50%
Active Listings	21	18							



**12 Month Comparative Activity by Property Type for Zone 1- Campbell River**

September, 2018

Zone 1- Campbell River	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Zone Totals</b>									
Units Listed	76	88	-14%	1118	1292	-13%	898	1068	-16%
Units Reported Sold	69	113	-39%	911	1085	-16%	693	856	-19%
Sell / List Ratio	91%	128%		81%	84%		77%	80%	
Reported Sales Dollars	\$28,478,450	\$41,078,074	-31%	\$360,749,523	\$360,787,146	-0%	\$278,828,720	\$286,467,007	-3%
Average Sell Price / Unit	\$412,731	\$363,523	14%	\$395,993	\$332,523	19%	\$402,350	\$334,658	20%
Median Sell Price	\$405,000			\$385,500			\$390,000		
Sell Price / List Price	97%	97%		99%	98%		99%	98%	
Days to Sell	37	86	-57%	51	93	-45%	46	77	-40%
Active Listings	239	301							